

2011 Company Profile



HCH Enterprises, LLC
570 Broad Street
Providence, RI 02907

Cage Code: 3Z6K6
8(a) Small Disadvantaged Business

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DEPTH AND BREADTH

Introduction: HCH Enterprises, LLC

HCH Enterprises, LLC (HCH) is an IT Consulting, Engineering and Technical Services Company certified as an 8(a), Small Disadvantaged Business. Founded in 1986 HCH was incorporated in Rhode Island in 2001. HCH is located in Providence RI, and has a history of working with Private Industry and provides IT and Security services while specializing in: Enterprise Architecture; Network Infrastructure Support; System Security; Software and Database Services; and COOP and Disaster Recovery.

Managed by IT professionals HCH consistently stands out due to our knowledge and expertise of enterprise systems that are so vital to our customers. We work on the mission-critical systems necessary to help our customers maintain connectivity and remain on the cutting edge of technologies. Our Team has collectively provided services to clients that are in the federal defense arena (DoD, Army Corps of Engineers); federal civilian agencies (DHS, FAA, FTC, Department of Energy, HHS, National Guard); financial industry (Merrill Lynch and Citibank); and the telecommunications industry (MCI/WorldCom and AT&T, Ventus Networks).

HCH Teams with small and large businesses to increase our overall depth and geographic reach. Among the organizations we have a strong relationship are Dynamic Research Inc., CACI, Base One Technologies and L3 Unidyne in the North East. We have structured this statement of capabilities to present our ability to best meet the Government's need for a responsive, compliant Engineering, IT professional Support Services.

Corporate Capabilities



HCH Enterprises, LLC provides architectural design and development of the system's environment emphasizing the integration of industry leading-edge network technologies while maintaining operational efficiency. We apply features such as high availability, high redundancy, fault-tolerance, high security and contingency/disaster recovery planning. We provide router network architecture, security engineering, network conversion and implementation rollouts in support of network backbone and data centers.

As an example of our excellence in the area of network infrastructure design, information security and COOP: As a client of HCH Enterprises, LLC Ventus Networks has built and operates a cellular based automatic teller machine (ATM) network that supports the daily national transfers of funds from ATM's around the country and its various partners to processing centers. It supports data feeds and network links to over thousands of locations, with routers and switches, and thousands of sites across Ventus Networks Enterprise Network.

HCH assisted with the design and deployment of the network architecture of the Ventus Network Operation. It was later certified by VISA for the Payment Card Industry (PCI) with no remediation after HCH provided certification assistance to prepare for the PCI audit. We conducted Test and Evaluations to ensure all policies, procedures and physical mechanisms were established and operating properly. As the subject matter experts our engineering support team provided on-going support for the production network and assisted with all major issues affecting the infrastructure.

HCH provides certification assistance to Government agencies and contractors such as Danya International Inc. (DII) where our Certified Information System Security (CISSP) experts performed a Federal Information Security

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Management Act (FISMA) assessment and documented the remediation efforts for DII and its partners. DII provides the U.S. Department Office of Health and Human Services (HHS), support to the Office of Head Start (OHS), Head Start Program. DII was faced with the Office of Management and Budgets (OMB) requirement of reporting and providing remediation requirements as determined by the National Institute of Standards and Technology (NIST SP 800-53). HCH provided on-site and support in this effort while interviewing the stakeholders and systems developers as well as a review of the hosted environment in which the major applications were being hosted. HCH was successful in providing assistance with exceptional results on time and within budget. HCH network architects and security consultants provided Microsoft Active Directory architecture design support in planning for migration to Federated Services.

HCH projects, particularly those that involve network engineering and security, are wide-sweeping and encompass business process re-engineering, enterprise architecture, change management, and infrastructure engineering design and deployment. They require a variety of management and information sharing and collaboration skills and services. In some cases our services include physical security and infrastructure improvements such as the consolidation of servers and systems at the US Fiscal Property Office for the Rhode Island National Guard. We provided services and product-based solutions using VMware and Microsoft Server technologies to simplify the server architecture at the Providence Rhode Island Facility. We have also provided support to the Rhode Island Air Guard by installing surveillance equipment to support the operation and monitoring of the Quonset Point Airport runway. Other physical security implementations include an award by the Department of Homeland Security (DHS) to provide intrusion detection and surveillance equipment and services to the TSA Management office in Providence Rhode Island.

Partners

Our organization has executed several partnering and teaming agreements to bring the right resources into an engagement when necessary. We currently have teaming agreements with organizations such as CACI to provide responses to our award to Seaport E as a Prime. Seaport E is a MAC opportunity to provide services based on Task Orders to the Navy. We also have developing relationships with corporations L3 Unidyne (L3), and Dynamic Research Corporation (DRC), which are currently providing services to the DOD.

ISSG: Founded in 1989, ISSG is a software engineering and consulting company dedicated to providing quality software, and infrastructure solutions for local government entities in Ohio. ISSG's Corporate Consulting Division assists our fortune 500 clients in developing systems and applications, as well as ongoing support for their IT and application infrastructures. ISSG assists clients in attaining their strategic goals by offering end-to-end high-level business and IT solutions.

ISSG develops special software applications for State and Local Governments as well as Corporate Business and Manufacturing Systems using legacy as well as Industry Specific state of the art programming languages and database systems. ISSG and HCH have worked together as a team on many projects for Government and Corporate engagements.

Base One Technologies, Inc. (Base One) has been working with HCH in a mentor protégé manner to assist with staffing and programmatic support. Base One is an IT Consulting, Engineering and Technical Services company certified as a Woman Owned, Small Disadvantaged Business.

Base One provides a comprehensive suite of end-to-end IT consulting services that are customer focused and driven by their business needs. Together we have a comprehensive track record in the areas of systems and network design, LAN/WAN support, web applications operational and engineering support, application development and maintenance support, security accreditation and certification support, document management, and technical/helpdesk support.



Support Capability

HCH Enterprises, LLC brings innovation in technology and outstanding project control to corporate and governmental institutions. We provide secure information technology, every aspect of network design and implementation, systems management and voice & data communications. Our solutions are end-to-end, consisting of needs analysis, systems and security audits, project planning and management.

Selecting and installing Information Systems infrastructure is made easy by our partnerships with key IT players such as Cisco, IBM and Microsoft. We build long-term partnerships with our customers, providing ongoing consulting services, maintenance and training in support of everything that we sell.

HCH has the ability to provide services worldwide through the use of partnering as a small business. This ability gives our small team a large-scale approach to providing solutions. HCH has an agreement with Base One Technologies that will support the resource staffing requirements of HCH for national and international rollouts and implementations.

We prefer to use local resources to minimize the overall cost of implementations supported by our experienced technical leaders and Project managers. We provide IT Staff capable of performing the task as specified by the statement of work. HCH will utilize the extensive staffing capabilities of Base One to facilitate the local resource requirements. The required IT staff will be selected based on our GSA schedule specifications to ensure the qualified candidates or networking partners are selected and added to our team. Being a small company a significant amount of work is performed through the collaborative effort and teaming and partnership development.

HCH is well skilled in providing project management and national implementations and is currently supporting RMS Corporation a N.Y Based Company (Dell Corporation Subcontractor), with a technology refresh for a national health care network based out of Albuquerque, New Mexico. Our lead engineer provides on site presence in support of the project and provides training to local technical resources as well as interfaces with the Medical Facility staff and administration to ensure that the best care is taken while on-site and minimal interference to the daily operation occurs and patient welfare and activity is not interrupted.

HCH has PMI Certified Project Managers available to assist with project implementations and would utilize local resources in support of a program if selected. HCH will make certain that all local regulations are followed and local resources would also be used as much as possible. We would welcome the opportunity to further establish our presence locally in support of your program requirements.

Information Technology Products & Services

- Systems & Network Staff Augmentation
- Network Management
- Security Services - IA
- Systems Administration
- Network Implementation and Roll-Outs
- Network Design & Integration
- Audit & Analysis
- Application Development
- Product Development & Pilot Assessments
- Database Management
- Data Warehouse Systems
- Legacy Architecture Re-Engineering
- Network & Storage Area Networks (NAS & SANs)
- Policy & Procedure Development & Implementation
- Testing & Benchmarking
- Project Management



SUBCONTRACTING/TEAMING

Team Member Selection

In certain situations we have used teaming partners and sub-contractors to provide the complete capability required for a contract engagement. HCH uses a simplified organizational structure customized to task, and aligned to customer's organizational structure to provide direct well-defined lines of communication. Our approach optimizes customer interfaces, enables rapid response to changes in requirements, and facilitates task management.

Our subcontractor leads interface daily with the HCH program/project manager. Subcontractors receive technical direction from HCH. Our PM will be responsible for project oversight, planning, scheduling, tracking, resource allocation, matrix management, deliverables submissions, keeping and managing action registers, and providing regular status reports to the COTRs. This work will be prioritized and accomplished in full recognition of the government's desire to avoid "intensive and time consuming project management."

HCH Enterprises, LLC has selected Base One Technologies, Inc. as one of its subcontractors. Base One provides HCH with greater depth, and has a presence in the Colorado area. HCH is already an approved subcontractor with Base One and is in discussion with Base One about becoming a Base One protégé.

A brief summary of Base One's capabilities:

Technical Capability:

- Homeland Security
- System Integration
- Managed Network Solutions
- Information Assurance
- Engineering and Logistics
- Intelligence Solutions
- Knowledge Management

Base One provides a full spectrum of engineering services from concept definition through life cycle support across the defense establishment.

HCH has also teamed with ISSG to provide HP/VMS system administration and application support. HCH has worked with ISSG since 1995 on state and corporate projects. ISSG's consulting services have evolved over the years through our work with 30 government entities, and several fortune 500 corporate organizations. They have a proven track record in delivering proven industry-leading business and public solutions that have helped our clients improve their bottom line performance, while maintaining regulatory compliance and meeting their customers needs.

ISSG's team of experts assists client's with a solution design, systems development, vendor selection, IT infrastructure, and implementation that meets their needs. These are some of the types of systems that ISSG can assist with:

- Logistics Systems Accounting Systems
- Government Accounting Systems Government Purchasing Systems
- Recordation Systems Time and Attendance Systems
- Licensing Systems Supply Management Systems
- Real Estate Appraisal & Taxation Systems eCommerce Solutions
- Order Entry Systems API (Application Program Interfaces)
- Replenishment Systems Customized Systems Development
- Web Portal Systems Data Warehousing
- Quality Control Systems Data Repositories
- Executive Information Systems IT Infrastructure Design, Architect, Build
- Financial Systems Imaging Solutions



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Past Performance

Our Team has collectively provided services to clients that are in the federal defense arena; federal civilian agencies; private industry; and the telecommunications industry. We have provided services to government agencies as a Prime and Subcontractor for both systems design, implementation, and physical security system installation. Our geographic reach consists of the entire Northeast U.S. including New York, New Jersey, Pennsylvania and Washington DC, and also North Carolina, Florida, Texas, and Ohio.

Customer/Agency	Functional Areas	Contract Number	Type
Danya International, Inc./OHS	IA, Architecture Design	Dii-0194-01-HCH	T&M
AHP Settlement Trust	IA, System Administration	AHP-02-08-TS	T&M
Ventus Networks	IA, Network Engineering	VN-01-07-KS	T&M
RI USPFO National Guard	Infrastructure Support	W912LD-08-P-0039	Fixed
Department of Homeland Security	Physical Security Installation	HSTS01-08-RES245	Fixed
143 AW RI Air Guard	Surveillance	W912LD-08-F-0074	Fixed

Management Profile

Henry C. Hodge, Jr., President and CEO

- Management, Technology Direction, Finance, and Business Development
- Prior senior positions with Corliant, NCR, Alcan Aluminum, and GE

The success of HCH Enterprises, LLC management is due to Henry's deep technical knowledge and innovation, passionate attention to project level detail, and total commitment to client relationships. Listening to the needs of our clients is a navigational guide for our company. Henry has proven HCH's value to every client by delivering best in practice services and solutions, always with a price competitive value.

Henry has over twenty years experience in the technology industry, and is careful to base solution offerings on the industry proven methodologies. He keeps the direction and growth of HCH focused on our mission and key objectives: to develop and deliver high-value, creative and competitive products, solutions and services to our government and commercial clients.

A key aspect of management is the commitment to provide quality communications throughout our organization and that of our clients. Daily conferences among team members engaged in client projects keep management informed of project status, delivery and client satisfaction. Our knowledge-based systems and engagement tools keep the latest status and activities available to all team members and provide a common body of knowledge from which we build new resources. By sharing and applying our common body of knowledge, our clients enjoy improved project results and better strategic positioning.

Discount to Schedule Pricing

HCH Enterprises, LLC was previously a GSA Schedule 70 contract holder, our listed schedule pricing for services as a means to develop our business and sales with GSA has been drastically reduced in lieu of the poor economy and to accommodate our customer base. HCH has resources that are extremely capable and available to assist immediately and will also agree to accept on our Team suggested resources that are acceptable to the local Contracting officer resources that qualified and knowledgeable of the agency requirements.



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COMPANY INFORMATION

Doing Business with HCH Enterprises, LLC

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URL: <http://www.hchent.com>

Business Size: (SDB) Small Disadvantaged Business, RIMBE/DBE, SOWMBA Certified

Cage Code: 3z6k6

Duns Number: 033038808

NIACS Description of Products/Services

541512 Computer Systems Design Services

541511 Custom Computer Programming

541519 Other Computer Related Services

541712 - Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology)

541320 Temporary Help Services

541330 Physical, Engineering, and Life Sciences Engineering

541420 Computer Training

541513 Computer Facilities Management

541621 Security Systems Services (except Locksmiths)

541690 Other Scientific and Technical Consulting Services

